



www.unilogistics.vn

CLIENTS' INTERESTS FIRST

With long-term vision and perspective of sustainable development, U&I Logistics believes that providing customers utility services with highest quality is an important factor that determines the success and reputation of the company. Together with other members of Unigroup, we always dignify the slogan "Clients' Interests First".

We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets.

Evaluation U&I Logistics service quality by its own customers and Furniture Today magazine.

*I must tell you that I have never seen a more well run company than U&I, anywhere in the world.
When U&I says "the facility will be ready on December 1st"... then yes, it is ready on December 1st"
To all U&I employees, I want to say thank you for your "Can Do Attitude".
No detail problem is too big or too small for you ... you just get the job done on time. Thank you!*

RICHARD MAGNUSSEN, CEO / MAGNUSSEN HOME

Over the years, Magnussen has leased the facility from a company called U&I Logistics Corp. Other furniture companies now also have space in the same facility or nearby warehouse also owned by U&I. These include many well-known brands, among them Hooker Furniture, Bernhardt, Cresent Fine Furniture, Klaussner and Avalon. These facilities are considered an important part of the global supply chain as they store and distribute goods made overseas to the U.S. and other markets.

...
From the U&I facility, Aspen Home's customers can choose from among more than 500 wood products to mix on container, which can arrive to the retailer in as little as 45 days, said Bryan Edwards, Eastern regional sales manager.

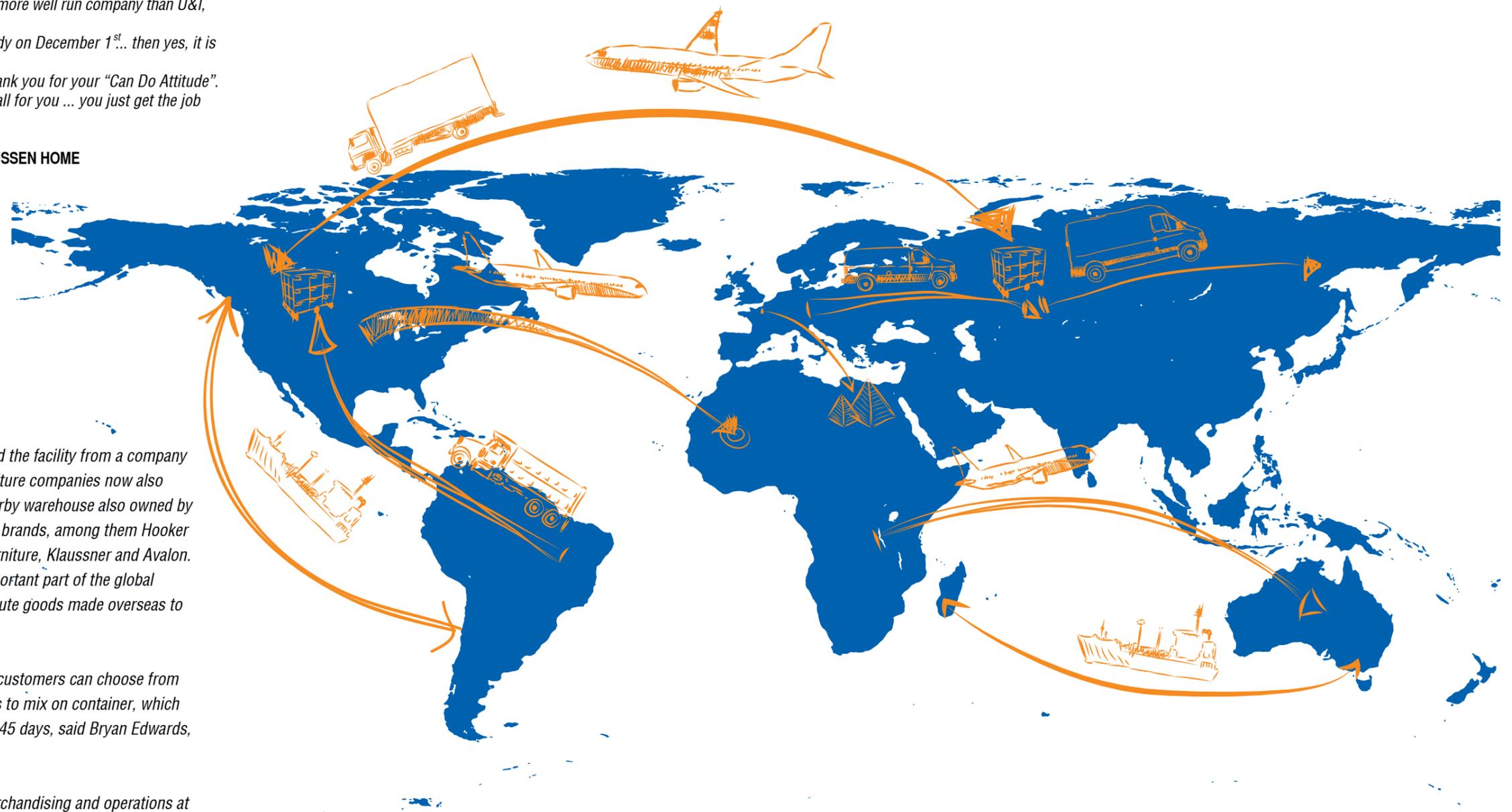
...
Mike Bradshaw, vice president of merchandising and operations at case goods importer Avalon Furniture, said the company has used the U&I facility since March 2014. He believes it is hard to beat in terms of its racking systems and humidity control measures.

"It gives us a great opportunity and a place to put goods and not have to worry about that issue", he said.

FURNITURE TODAY / AMERICAN MAGAZINE

www.furnituretoday.com

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CLIENTS' INTERESTS FIRST



OVERVIEW

U&I Investment Corporation (Unigroup) is the parent company of many subsidiaries and affiliates that working in many business scopes include such as Logistics, Real Estate, Construction, Financial Services, Auditing, Retailing, Farming and Manufacturing. U&I is the abbreviation of "You and I"

U&I Logistics is the leading member of Unigroup regarding to logistics service. Being operated by highly experienced Vietnamese entrepreneurs, we are always proud to be one of the leading companies in Vietnam specialized in Customs Broker Agent, Freight Forwarding Service, Warehouse Operations, Inland Trucking, Inland Waterways, Coastal and Rail Transport. In addition, we are always aware that in order to survive and develop, U&I Logistics has to keep improving itself day by day to provide the best services to its customers.

The subordinates:

- U&I Transport Corporation (**Unitrans**) – Binh Duong
- U&I Freight Corporation (**U&I Freight**) – Ho Chi Minh
- U&I Cargo Services Corporation (**U&I Cargo**) – Ha Noi
- U&I Warehousing Corporation (**U&I Warehouse**) – Binh Duong
- Vietnam Trucking Corporation (**Vtruck**) – www.vietnamtrucking.vn
- U&I Freight Solutions Corporation (**Unifreight**) – Binh Duong

The affiliates:

- Rubber Goods Services And Transport – Warehouse Joint Stock Company (**Rusco**) – Ho Chi Minh
- An Thoi Investment In Maritime & Portal Exploitation Corporation (**An Thoi Port**) - Phu Quoc



VISION, MISSION, CORE VALUE AND CULTURE

Vision: To be a strong logistics brand in Vietnam respected not only as a pure partner but also as a trusted friend.

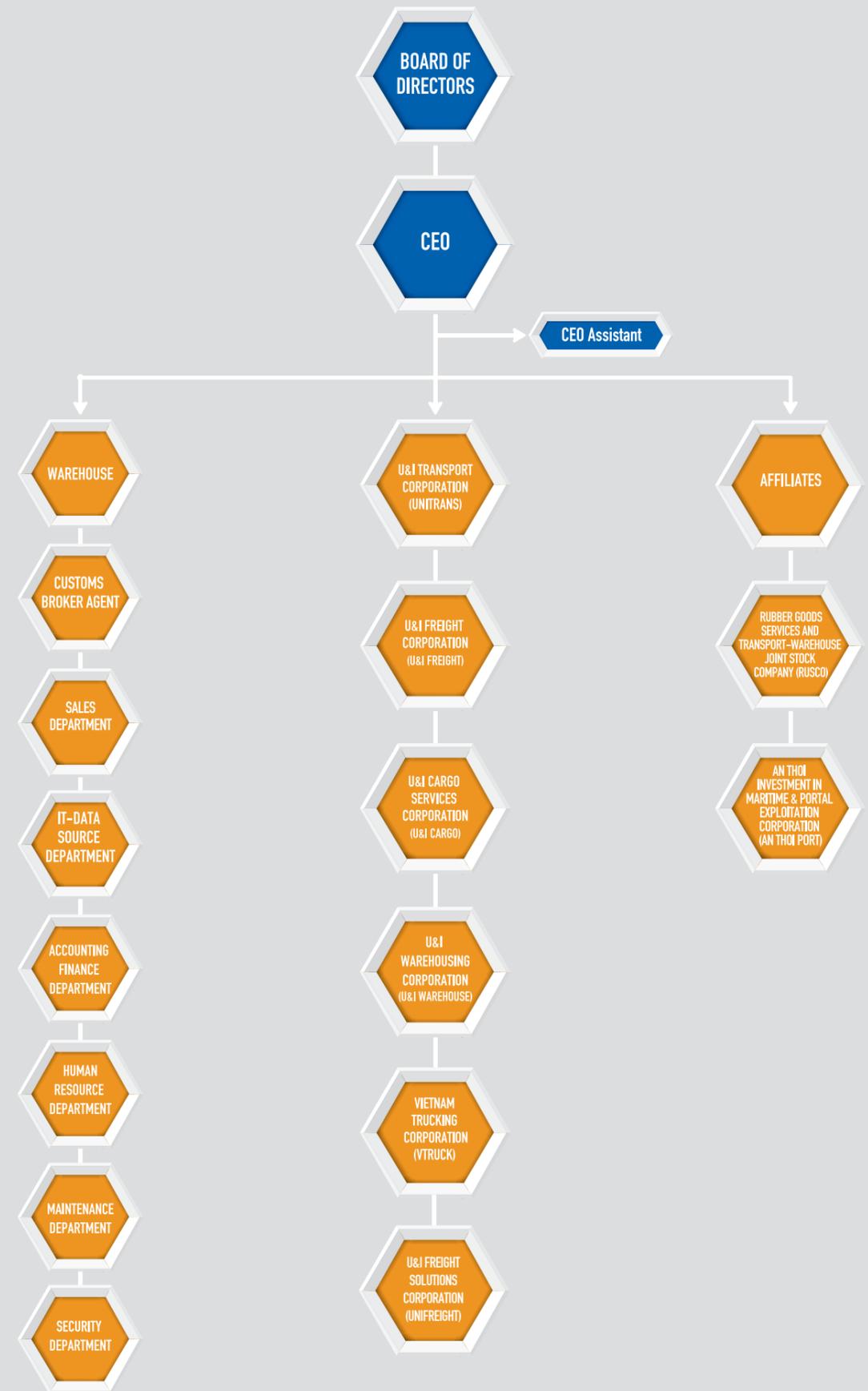
Mission: Every product of U&I Logistics represents for quality and trust.

Slogan: Clients' Interests First

Core value: Leadership, it is represented in every position and every job.

Culture: Everyone is respected and treated equally. We are highly appreciated the personal expertise, the smooth and clever coordination, and the ability to work scientifically.

ORGANIZATIONAL CHART AND MANAGEMENT SYSTEM





**MAKING
TRANSPORTATION
FAST AND SAFE**

**THE LEADING
3PL PROVIDER
IN VIETNAM**

**PROFESSIONAL
INTERNATIONAL
FREIGHT**

**WE ARE THE
LEADER IN THE
TRANSPORTATION FIELD**

OUR STRENGTHS YOUR ADVANTAGES

1. Human resource and experience
2. Build, apply and develop Information Technology
3. Be knowledgeable in and apply law
4. Infrastructure and facility

With the outstanding advantages we got that other companies in Vietnam rarely have and these advantages can help you easy to get the right decision in choosing a correct logistics provider for your company. In the other words, our service quality is an important factor proving that your decision to choose U&I Logistics is correct.

1. Human resource and Experience

- Our Board of Directors and Board of Management are practical experienced experts as producer, businessman, consultant and perceive the strong and weak points in organizing, managing and developing businesses in the current Vietnamese business environment. Accompany with a team of colleagues coming from so many developed economies such as USA, Japan, UK, France, Korea and China. Above all, we are thoroughly knowledgeable about cultural characteristics, laws, business practices in the country and in world wide. On this basis, we understand and willing to meet every reasonable requirements from customers.

- There are 300 staffs who have been firmly trained and have had experiences in their own scopes. Therefore, we strongly believe that U&I Logistics can provide you the professional services with the highest quality.

2. Build, apply and develop Information technology

- IT management is the integral important work in whole process of operating and controlling efficiently the logistics activities. IT is the efficient management and

operation tool for managers. Nowadays, 3PL, 4PL and 5PL logistics activities are being developed over the world, and the key tool to execute these activities is IT. In 5-year plan period from now to 2020, we have set a goal to become the leading 3PL logistics enterprise and achieve gradually 4PL in 2025. We have concerned properly to be able to invest fully and proportionally to catch up the development of logistics market, improve competitive capacity, decrease costs for us and customers in the process of business growth.

- U&I Logistics' IT department with the high specialist knowledge, has researched to build and apply advanced and modern IT solutions to increase efficiency, accuracy, quickness in our business, such as WMS (Warehouse Management System), Bar-Coding, TMS (Transport Management System), EDI (Electronic Data Interchange), ECUS5-VNACCS (Vietnam Automated Cargo And Port Consolidated System), ONP, Transport exchange (VTRUCK), Human resource management software, Business accounting software (3TSOFT), ERP (Enterprise resource planning), Managing

Cargoes by inducing chip (like RFID - Radio Frequency Identification), FMS (Freight Management System). These software make operation, management of company become easier and more accurate, thereby saving costs and human resources. Moreover, these can help customers to follow, find out information and update their working situation anytime, anywhere. Clients are able to check and follow their goods just by one click.

3. Be knowledgeable in and apply law

- Being one of the first companies in Vietnam providing Customs broker agent and Freight forwarding service and other consultancy services for investment and business since 1998. We have established the credibility and reputation with both central and local state agencies as well as with our partners.

- U&I Logistics ensures to comply strictly with regulations of law.

- Specialist knowledge together with the deep understanding of law, regulations about products, taxes, customs procedures,... We always offer the best legal opinions to assist customer in making customs clearance of goods easier and

faster, getting preferential tariff and local taxes (VAT, excise taxes,...); conducting procedures to get legal licences such as phytosanitary certificate, state quality control, ...

- U&I Logistics is not only knowledgeable in Vietnam laws but also perceives and applies efficiently international trade practices and laws, thereby supporting and providing customer with customs broker agent, transport and freight forwarding services efficiently and quickly with the lowest prices.

4. Infrastructure and facility

- Own the large plots of land in beautiful locations where there are convenient traffic and full of conditions to become the logistics distribution center according to clients' demands in Binh Duong and other big provinces and cities.

- The infrastructure including offices, warehouses, logistics centers and distribution is invested and built methodically and modernly according to international standards. Therefore, we totally meet the most demanding requirements from both foreign and domestic customers.

- We own a large amount of standard road vehicles, together with the ability to mobilize the transportation of our partners. These are equipped journey management software GPS to ensure safety and efficiency in the process of transporting cargoes anywhere and anytime. Transport capacity is over 10,000 Teus/month.

- Investing the new, synchronous and modern handling/lifting equipment and vehicles which are consistent with requests of customers about the fast, compact and efficient handling/lifting cargoes.

CUSTOMS BROKER AGENT

www.unilogistics.vn



THE LEADING 3PL PROVIDER IN VIETNAM

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CUSTOMS BROKER AGENT

- U&I Logistics has been one of the first companies operating in the field of Customs broker agent in Vietnam since 1998, with a large number of staffs who have been well trained, professional and certified by General Department of Vietnam Customs. Being the leading enterprise which uses e-customs declaration and applies IT to the online import-export activity management. We represent shippers to do customs procedures and clear over 25,000 customs declaration forms per year that is

equivalent to 60,000 Teus.

- U&I Logistics now owns the online data management system and uses professional supervisor management tool according to accurate, modern process, ensuring all of activities to be supervised closely and supporting customers to be able to check goods information anytime and anywhere.

- U&I Logistics is deeply aware that the import-export activity is an important link in the supply chain of enterprises. Ensuring the process of customs procedures and customs clearance to be smoothly run is the element contributing in creating the competitive advantages for clients.

- Customers only need to sign a Customs broker agent contract to authorize us to conduct works relating to customs procedures and freight forwarding. After that, customers are able to totally have peace of mind to do other works, the customs clearance and freight forwarding have been executed by U&I Logistics.

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**WAREHOUSE
SERVICES**

www.unilogistics.vn

ONE - STOP WAREHOUSE SERVICES

www.unilogistics.vn



WAREHOUSE SERVICES

U&I Logistics is proud to be the enterprise that owns the largest bonded warehouse system in Vietnam. With the total area of more than 185,805 m2 (equivalent to 2,000,000 square feet (Ft²)). Our bonded warehouse system is invested according to international standards and eligible to store all kinds of dried goods under a strict and scientific management process.

With high-standard architecture, infrastructure and equipment, U&I logistics warehouse system is able to meet any strictest demand of customer. We supply all solutions for warehouse management such as:

- Inventory control is performed precisely and closely by smart online warehouse management software. You can check the situation of your inventory anywhere, anytime just by one click away.
 - Gathering and distributing cargoes are very convenient and flexible.
 - Consolidate goods from many different sources, including overseas import goods for exporting to the third country.
 - Maximize storing space by the multi-tiered selective racking system which is versatile and maneuverable.
 - Treat thoroughly incurred termites and mold with modern humidity control system and insect control.
 - Support customer to easily achieve C-TPAT (Customs Trade Partnership Against Terrorism) of U.S. CBP (Customs and Border Protection).
- In addition, the infrastructure being properly built and equipped modern equipment, the scientific and close organization, together with the attached services always performing fully duties, warehouse activities have created the high credibility with customers. This is the reason why our warehouse system always works at full capacity, the volume of cargoes flowing through warehouses is regularly growing year by year, reaching nearly 60,000 Teus/year.

www.unilogistics.vn

TRANSPORTATION

www.unilogistics.vn





MAKING TRANSPORTATION FAST AND SAFE

www.unilogistics.vn



INLAND TRUCKING (UNITRANS)

Inland trucking is an integral part of the logistics supply chain. At a certain level, it is impossible if any commodity goes through without the process of inland trucking. Therefore, Unitrans, which is a member of U&I Logistics, is a logical choice. Owning a large number of standard road vehicles and the ability to mobilize transportation of our partners, we are rated as one of the leading transport providers in Vietnam. All of our vehicles are equipped GPS navigation systems and managed by IT. In addition, the transport and storage of cargoes achieved the C-TPAT (Customs – Trade Partnership Against Terrorism) – the security program led by U.S Customs and Border Protection (CBP) in order to build and improve the supply chains and the world security. This will make you completely feel peace because your cargoes are tracked in every minute and every second. We provide not only road transport but also other transport solutions such as project cargo transport, oversized and overweight cargo transport, inland waterway transport, rail and coastal transport.

www.unilogistics.vn



THE CONVERGENCE OF OWNERS OF GOODS AND TRANSPORTATION

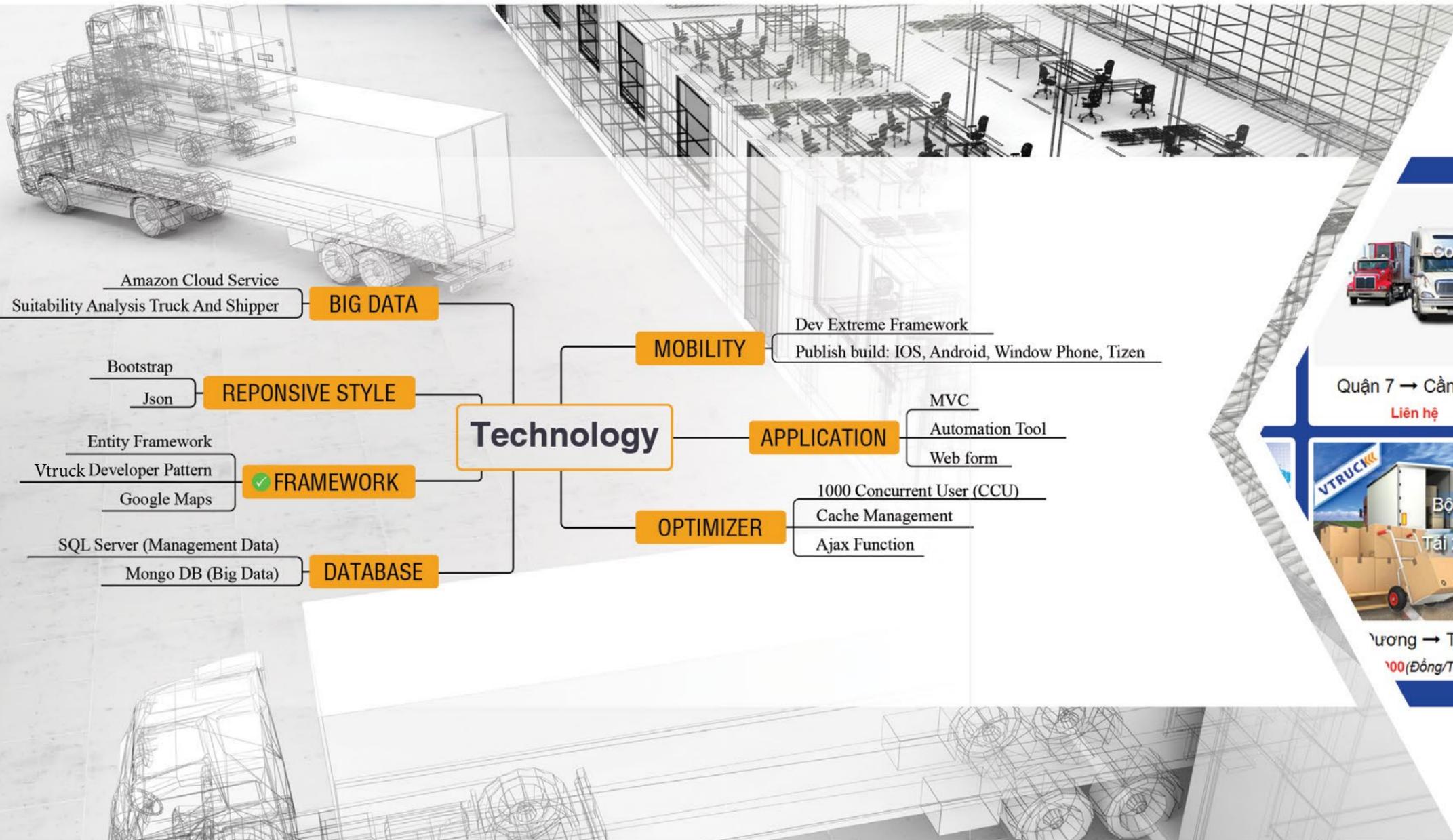
www.unilogistics.vn

TRANSPORT EXCHANGE WWW.VIETNAMTRUCKING.VN (VTRUCK)

VTRUCK is an enterprise which is operating in transport business. Together with the online e-commerce and transport system between service hirers and transportation owners VTRUCK ensures the perfect combination by reasonable calculation of the price in order to serve interests of three parties: service hirers, transportation owners, and the last one is Vtruck.

VTRUCK provides service hirers with the cheap price and safety when ordering. VTRUCK helps transportation owner to get many customers, transport goods conveniently and increase their income.

VTRUCK sets up transport system with faith, convenience and service speed. Besides, Vtruck also provides other services relating to transportation.



<p>Cont 40'</p> <p>Quận 7 → Cần Thơ</p> <p>Liên hệ</p>	<p>Cont 45'</p> <p>TPHCM → Hà Nội</p> <p>Liên hệ</p>	<p>Tải 14 Tấn</p> <p>Hà Nội → TPHCM</p> <p>Liên hệ</p>
<p>Bột Sơn Tải 2 Tấn</p> <p>Đương → TPHCM</p> <p>100(Đồng/Tấn)</p>	<p>Bột Sơn Tải 1 Tấn</p> <p>Bình Dương → TPHCM</p> <p>550,000(Đồng/Tấn)</p>	<p>Hạt Dừa Tải 1 Tấn</p> <p>Nha Trang → Hà Nội</p> <p>Liên hệ</p>

www.vietnamtrucking.vn

VIETNAM TRANSPORT EXCHANGE THE CONVERGENCE OF OWNERS OF GOODS AND TRANSPORTATION

WHY DO YOU CHOOSE VTRUCK?

Faith:
Service hirers can have peace of mind when working with Vtruck, they also need not to concern about elements such as the place for hiring vehicles, the way to load and unload cargoes, how procedures are. They only need to know Vtruck. About transportation owners, they can also feel assured when being the forwarding partners of Vtruck, they have not to look for

people who need to hire the services. For them, knowing Vtruck is enough.

Convenience:
Convenience comes from two parties, service hirers get the simple procedure. Vehicles owners can transport goods without wasting fees thanks for customer system of Vtruck. The price is cheap because of professional and scientific management.

Speed:
This is the indispensable element for any transport goods system. Our transport exchange at www.vietnamtrucking.vn (Vtruck) is the bridge to connect the transport demand and supply in nationwide. Vtruck is an online solution assisting vehicle owners in introducing their best vehicles and services with the most reasonable costs. Moreover, the enterprises which have transport

cargoes demands also find out the best relevant transport suppliers easily. The difference of Vtruck is the ability to solve the current problem of very high cost of transport that one-way mode of transport has been causing. Vtruck is the first transport exchange in Vietnam being promulgated by the Ministry of Industry and Trade.



PROFESSIONAL INTERNATIONAL FREIGHT

www.unilogistics.vn

INTERNATIONAL FREIGHT FORWARDING SERVICE (U&I FREIGHT and U&I CARGO)

In order to diversify services as well as create more and more solutions for customers, U&I Freight and U&I Cargo have been born as an affirmation of the right and sustainable development strategy of U&I Logistics.

U&I Freight and U&I Cargo have been founded with the core management who have over 20 years experienced in international freight. At present, U&I Freight has been recognized as an official member of IATA (code: 0236 000 37-3 1) and the GSA (General Sales Agent) of the reputable airlines and shipping lines in the world.

With the amount of more than 2,000 tons per year transported by airline, we commit to serve all your demands with the best service prices. Our partners are multinational companies with dealer network stretching worldwide. Our operation in international freight is proving step by step that we are one of the strongest Vietnamese brands in this field.

www.unilogistics.vn

INTERNATIONAL MARITIME PORT (AN THOI – PHU QUOC)

www.unilogistics.vn



INTERNATIONAL MARITIME PORT (AN THOI – PHU QUOC)

The Vietnam Government has approved the project to establish a special economic zone in Phu Quoc. In the near future, Phu Quoc will become a special economic zone with the advantages of tourism and transshipment.

Phu Quoc International Airport and An Thoi international maritime port will be the two important gateways in Phu Quoc to trade with other regions in Vietnam territory and the world. With the current water-line of 7 me-

ters, it will be dredged and renovated the water flow to increase the water-line up to 14 meters. In the future, An Thoi – Phu Quoc port will be the deepest water-line port in Phu Quoc.

Defining to make An Thoi become a modern maritime port in the near future, we, the investors of An Thoi port will keep investing and cooperating with local authorities to invest comprehensively and logically in order to fully exploit the advantages of this pearl island.



U&I LOGISTICS CORPORATION (U&I LOGISTICS)

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[t] +84 274 3822908/3820388 [f] +84 274 3816486/3832751
[e] info@unilogistics.vn [w] www.unilogistics.vn

The affiliates:

RUBBER GOODS SERVICES AND TRANSPORT – WAREHOUSE JOINT STOCK COMPANY (RUSCO)

236 Nam Ky Nghia Street, 6 Ward, 3 District, Ho Chi Minh City.
[t] +84 28 39322283 [f] +84 28 39322284 [e] rusco@hcm.vnn.vn

LINH XUAN RUBBER BRANCH

No 45, Street No.11, Linh Xuan Ward, Thu Duc District, Ho Chi Minh City
[t] +84 28 3724 0741 [f] +84 28 5443 0580

AN THOI INVESTMENT IN MARITIME & PORTAL EXPLOITATION CORPORATION (AN THOI PORT)

Group 4, Quarter 1, An Thoi Town, Phu Quoc District, Kien Giang Province.
[t] +84 297 3 999 669 [f] +84 297 3 990 280

Subsidiaries:

U&I TRANSPORT CORPORATION (UNITRANS)

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[t] +84 274 3711170 [f] +84 274 3711171
[e] info@unitrans.vn [w] www.unitrans.vn

U&I FREIGHT CORPORATION (U&I FREIGHT)

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53 Lam Son Street, 2 Ward, Tan Binh District, Ho Chi Minh, City
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[t] +84 274 381 6288 [f] +84 274 368 9388 [e] thao-ttm@unifreight.vn

U&I CARGO SERVICE CORPORATION (U&I CARGO)

Headquarters:

5thFL, 29 Huynh Thuc Khang Street, Dong Da District, Hanoi City - Vietnam
[t] +84 43574 3636 [f] +84 43574 3366
[Cel] + 84 981 339099 / 932 579099
[e] namnh@unicargo.vn [skype] dustin.nam

Hai Phong Branch:

Room 1001A, 10thFL, Viet Uc Building, No. 2/16D Trung Hanh 5,
Le Hong Phong Street, Dang Lam Ward, Hai An District, Hai Phong City.
[t] +84 225 3829660/61 [f] +84 225 382 9665
[e] yennx@unicargo.vn [w] www.unifreight.vn

U&I WAREHOUSING CORPORATION (U&I WAREHOUSE)

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VIETNAM TRUCKING CORPORATION (VTRUCK)

No. 9, Ngo Gia Tu Street, Chanh Nghia Ward, Thu Dau Mot City, Binh Duong Province.
[t] +84 274 382 2908 [f] +84 274 383 2751
[e] info@vietnamtrucking.vn [w] www.vietnamtrucking.vn

U&I FREIGHT SOLUTIONS CORPORATION (UNIFREIGHT)

No. 9, Ngo Gia Tu Street, Chanh Nghia Ward, Thu Dau Mot City, Binh Duong Province.
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U&I LOGISTICS

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CLIENTS' INTERESTS FIRST

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