

THANK YOU
for audience.




U&I LOGISTICS CORPORATION

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U&I LOGISTICS CORPORATION

"We are proud to be the leading company in Vietnam specialized in
providing logistics services to both domestic and international markets"

COMPANY PROFILE



www.unilogistics.vn



With long-term vision and perspective of sustainable development, U&I Logistics believes that providing customers utility services with highest quality is an important factor that determines the success and reputation of the company. Together with other members of Unigroup, we always dignify the slogan

“Clients’ Interests First”

Provide logistics solutions that meet the demand of each and every client

U&I LOGISTICS CORPORATION

U&I LOGISTICS 2019 AND MESSAGE FROM CHAIRMAN

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OUR PREFESSION AND WORK

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U&I LOGISTICS 2019 AND MESSAGE FROM CHAIRMAN



OUR PEOPLE



OUR PREFESSION AND WORK



STRATEGIC PARTNERS



CONTACT US



MEET THE TEAM of our Company



U&I Investment Corporation (Unigroup) is the parent company of many subsidiaries and affiliates that working in many business scopes include Logistics, Real Estate, Construction, Financial Services, Auditing, Retailing, Farming and Manufacturing. U&I is the abbreviation of "You and I"

U&I Logistics is the leading member of Unigroup regarding to logistics service. Being operated by highly experienced Vietnamese entrepreneurs, we are always proud to be one of the leading companies in Vietnam specialized in Customs Broker Agent, Freight Forwarding Service, Warehouse Services and distribution Inland Trucking, Inland Waterways, Coastal Transport. In addition, we are always aware that in order to survive and develop, U&I Logistics has to keep improving itself day by day to provide the best services to its customers.

OVERVIEW

Business Partner

- U&I Transport Corporation (U&I Unitrans)
- U&I Warehousing Corporation (U&I Warehouse)
- U&I Southern Corporation (U&I Southern JSC)
- U&I Northern Corporation (U&I Northern JSC)
- Vietnam Trucking Corporation (Vtruck)

Binh Duong
Binh Duong
Ho Chi Minh
Ha Noi
www.vietnamtrucking.vn

The affiliates

- Rubber Goods Services And Transport
- Warehouse JSC (Rusco)

Tp. HCM
Tp. HCM

U&I LOGISTICS CORPORATION

OUR HISTORY

Since 1998

- 1998** — Apr: U&I Limited Company was founded by 6 members with the initial capital of VND 200 millions, operated in business scopes such as: investment consultancy, customs broker and cargoes forwarding. The initial headquarters was located in E296, 30/4 Street, Phu Tho Ward, Thu Dau Mot Town (now is Thu Dau Mot City), Binh Duong Province.
- 2001** — October: Headquarters was moved to No 9 Ngo Gia Tu Street, Chanh Nghia Ward, Thu Dau Mot City, Binh Duong Province.
- 2003** — March: Changing the ownership into joint stock company with new name: U&I Transport and Forwarding Corporation. Besides, establishing inland transport department (by container)
- 2007** — January: Inaugurating and putting bonded warehouse (first phase) into operation with total area of 39,600 m2.
- 2008** — December: Inaugurating and putting bonded warehouse (second phase) into operation with total area of 37,664 m2.
October: Establishing U&I Transport Corporation (UNITRANS).

- 2018** — **Today: Leading**
- 2017** — February: Establishing U&I Logistics - Northerm Joint Stock Company.
March: Establishing U&I Freight Solutions Corporation.
September: Completing and putting warehouse of U&I Logistics at VSIP I (first phase) into operation with total area of 13,500 m2. .
- 2016** — February: Investing capital for establishing Pan Pacific Logistics Corporation (PPLog) – HCM City.
- April: Completing and putting bonded warehouse (seventh phase) into operation with total area of 30,375 m2..
- September: Inaugurating and putting Pacific Logistics Center with area of 19,000 m2 into operation at Song Than 2 IP, Di An Town, Binh Duong Province.
- 2015** — April: Completing and putting bonded warehouse (sixth phase) into operation with total area of 30,375 m2.
- May: Changing the name into U&I Logistics Corporation (U&I Logistics) with authorized capital of VND 215 billions.
- 2014** — February: Inaugurating and putting U&I Logistics's office at Nam Tan Uyen IP into operation.
February: Establishing U&I Cargo Services Corporation (U&I Cargo) - Ha Noi.
June: Establishing Vietnam Trucking Corporation (VIETNAM TRUCKING - Vtruck).
July: Inaugurating and putting U&I Logistics's office at Nam Tan Uyen IP into operation.
July: Investing capital to An Thoi Investment In Maritime & Portal Exploitation Corporation (An Thoi Port).
August: Establishing U&I Warehousing Corporation (U&I Warehouse).
August: Completing and putting bonded warehouse (fifth phase) into operation with total area of 10,428 m2.
- 2013** — July: Completing and putting bonded warehouse (fourth phase) into operation with total area of 20,633 m2.
April: Investing capital into Rubber Goods Services And Transport – Warehouse Joint Stock Company (RUSCO).
- 2012** — January: Completing and putting bonded warehouse (third phase) into operation with total area of 9,776 m2.
- 2010** — August: Establishing U&I Freight Corporation (U&I FREIGHT) – Ho Chi Minh City.

RATING OF QUALITY SERVICE OF THE WORLD

EVALUATION U&I LOGISTICS SERVICE QUALITY BY ITS OWN CUSTOMERS AND FURNITURE TODAY MAGAZINE.

I must tell you that I have never seen a more well run company than U&I, anywhere in the world.

When U&I says "the facility will be ready on December 1st ... then yes, it is ready on December 1st"

To all U&I employees, I want to say thank you for your "Can Do Attitude".

No detail problem is too big or too small for you ... you just get the job done on time.

Thank you!

RICHARD MAGNUSSEN, CEO / MAGNUSSEN HOME

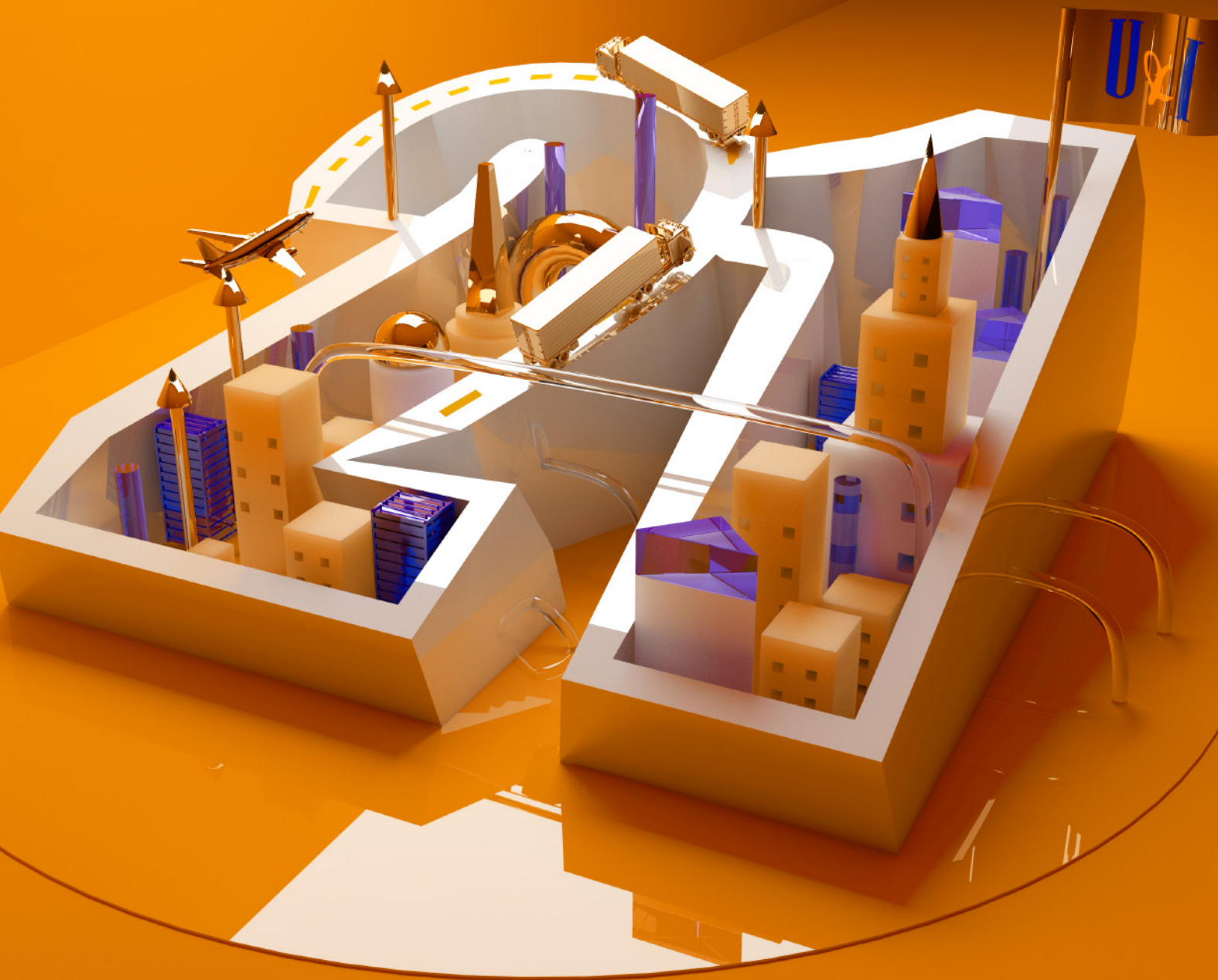
Over the years, Magnussen has leased the facility from a company called U&I Logistics Corp. Other furniture companies now also have space in the same facility or nearby warehouse also owned by U&I. These include many well-known brands, among them Hooker Furniture, Bernhardt, Cresent Fine Furniture, Klaussner and Avalon. These facilities are considered an important part of the global supply chain as they store and distribute goods made overseas to the U.S. and other markets.

...

From the U&I facility, Aspen Home's customers can choose from among more than 500 wood products to mix on container, which can arrive to the retailer in as little as 45 days, said Bryan Edwards, Eastern regional sales manager.

...

Mike Bradshaw, vice president of merchandising and operations at case goods importer Avalon Furniture, said the company has used the U&I facility since March 2014. He believes it is hard to beat in terms of its racking systems and humidity control measures "It gives us a great opportunity and a place to put goods and not have to worry about that issue", he said.

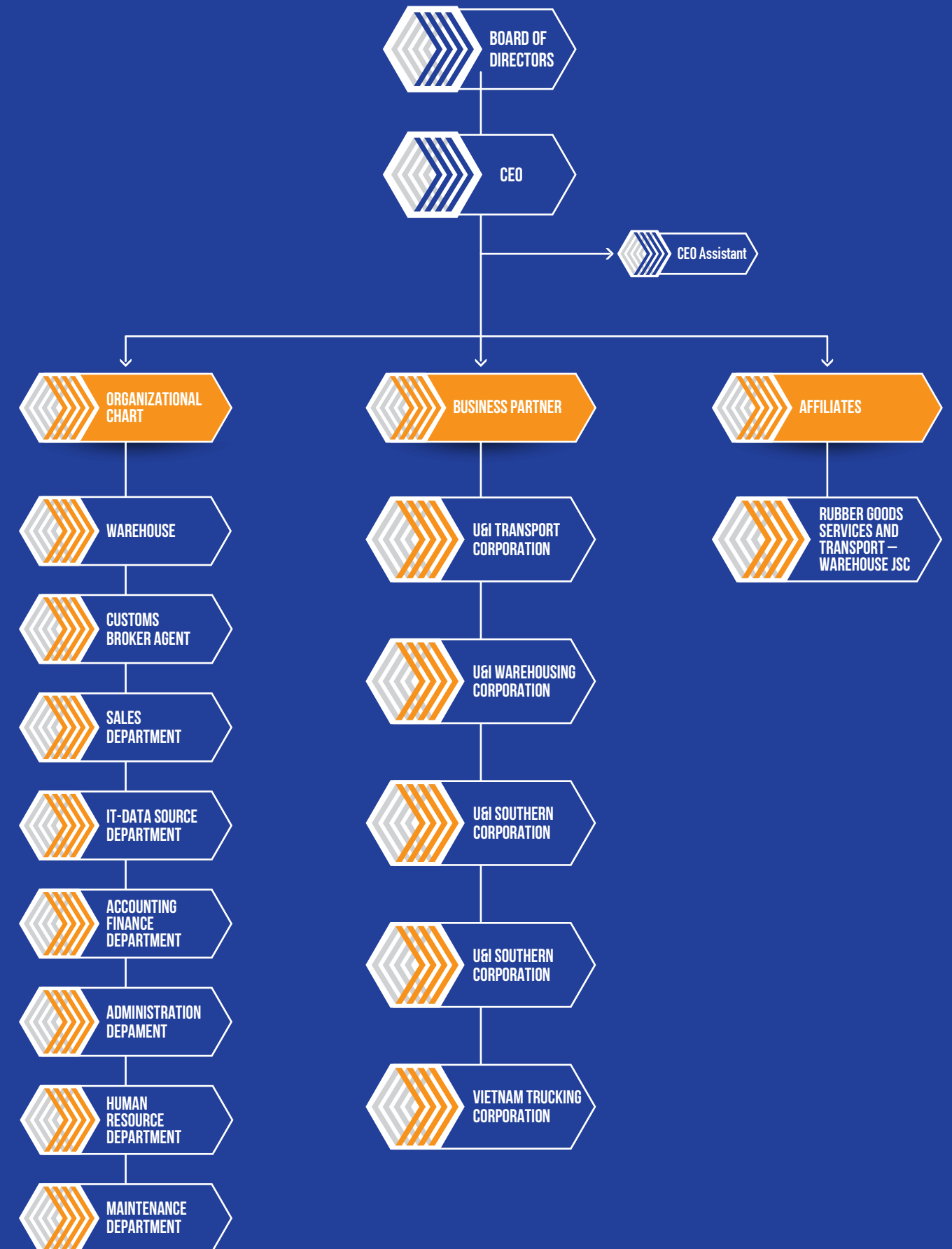


ORGANIZATION CHART OF COMPANY



CLIENTS' INTERESTS FIRST

ORGANIZATIONAL CHART AND MANAGEMENT SYSTEM



U&I LOGISTICS CORPORATION

OUR ABOUT

VISION

To become the most efficient logistics services provider in Vietnam.

MISSION

Provide logistics solutions that meet the demand of each and every client.

COMMITMENTS

TO EMPLOYEES:

The company with healthy competitive working environment where everyone is respected and has the opportunity to prove themselves.

TO CLIENTS:

Clients' interests first.

TO SHAREHOLDERS:

Honesty & transparency.

TO SOCIETY:

Respect common welfares.

CORE VALUE

HONESTY:

Honesty is the first qualification criterion for employees of U&I Logistics.

DISCIPLINE:

The cost of excellence is discipline.

PRESTIGE:

It is more precious than gold.

BHAG

The connecting nucleus to form the largest logistics alliance in Vietnam by 2025.

We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets



OUR STRENGTHS YOUR ADVANTAGES

1. HUMAN RESOURCE AND EXPERIENCE

- Our Board of Directors and Board of Management are practical experienced experts as producer, businessman, consultant and perceive the strong and weak points in organizing, managing and developing businesses in the current Vietnamese business environment. Accompany with a team of colleagues coming from so many developed economies such as USA, Japan, UK, France, Korea and China. Above all, we are thoroughly knowledgeable about cultural characteristics, laws, business practices in the country and in world wide. On this basis, we understand and willing to meet every reasonable requirements from customers.

- There are 300 staffs who have been firmly trained and have had experiences in their own scopes. Therefore, we strongly believe that U&I Logistics can provide you the professional services with the highest quality.

2. BUILD, APPLY AND DEVELOP INFORMATION TECHNOLOGY

- IT management is the integral important work in whole process of operating and controlling efficiently the logistics activities. IT is the efficient management and operation tool for managers. Nowadays, 3PL, 4PL and 5PL logistics activities are being developed over the world, and the key tool to execute these activities is IT. In 5-year plan period from now to 2020, we have set a goal to become the leading 3PL logistics enterprise and achieve gradually 4PL in 2025. We have concerned properly to be able to invest fully and proportionally to catch up the development of logistics market, improve competitive capacity, decrease costs for us and customers in the process of business growth.

- U&I Logistics' IT department with the high specialist knowledge, has researched to build and apply advanced and modern IT solutions to increase efficiency, accuracy, quickness in our business, such as WMS (Warehouse Management System), Bar-Coding, TMS (Transport Management System), EDI (Electronic Data Interchange), ECUS5-VNACCS (Vietnam Automated Cargo And Port Consolidated System), ONP, Transport exchange (VTRUCK), Human resource management software, Business accounting software (3TSOFT), ERP (Enterprise resource planning), Managing Cargoes by inducing chip (like RFID Radio Frequency Identification), FMS (Freight Management System). These software make operation, management of company become easier and more accurate, thereby saving costs and human resources. Moreover, these can help customers to follow, find out information and update their working situation anytime, anywhere. Clients are able to check and follow their goods just by one click.



3. BE KNOWLEDGEABLE IN AND APPLY LAW

- Being one of the first companies in Vietnam providing Customs broker agent and Freight forwarding service and other consultancy services for investment and business since 1998. We have established the credibility and reputation with both central and local state agencies as well as with our partners.

- U&I Logistics ensures to comply strictly with regulations of law.

- Specialist knowledge together with the deep understanding of law, regulations about products, taxes, customs procedures,... We always offer the best legal opinions to assist customer in making customs clearance of goods easier and faster, getting preferential tariff and local taxes (VAT, excise taxes,...); conducting procedures to get legal licences such as phytosanitary certificate, state quality control, ...

- U&I Logistics is not only knowledgeable in Vietnam laws but also perceives and applies efficiently international trade practices and laws, thereby supporting and providing customer with customs broker agent, transport and freight forwarding services efficiently and quickly with the lowest prices.

4. INFRASTRUCTURE AND FACILITY

With the outstanding advantages we got that other companies in Vietnam rarely have and these advantages can help you easy to get the right decision in choosing a correct logistics provider for your company. In the other words, our service quality is an important factor proving that your decision to choose U&I Logistics is correct.

- Own the large plots of land in beautiful locations where there are convenient traffic and full of conditions to become the logistics distribution center according to clients' demands in Binh Duong and other big provinces and cities.

- The infrastructure including offices, warehouses, logistics centers and distribution is invested and built methodically and modernly according to international standards. Therefore, we totally meet the most demanding requirements from both foreign and domestic customers.

- We own a large amount of standard road vehicles, together with the ability to mobilize the transportation of our partners. These are equipped journey management software GPS to ensure safety and efficiency in the process of transporting cargoes anywhere an anytime. Transport capacity is over 10,000 Teus/month.

- Investing the new, synchronous and modern handling/lifting equipment and vehicles which are consistent with requests of customers about the fast, compact and efficient handling/lifting cargoes.



U&I LOGISTICS CORPORATION

OUR PEOPLE

We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets





Our PROFESSION AND WORK

What we do

We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets



01



U&I Logistics has been one of the first companies operating in the field of ...

Service
CUSTOMS BROKER AGENT



02



Inland trucking is an integral part of the logistics supply chain. At a certain ...

Service
INLAND TRUCKING



03

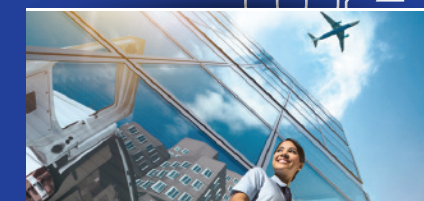


U&I logistics is proud to be the enterprise that owns the largest bonded ...

Service
WAREHOUSE SERVICES



04



In order to diversify services as well as create more and more ...

Service
CARGO CONSOLIDATION



05



Vtruck is an enterprise which is operating in transport business. Together ...

Service
VIETNAM TRANSPORT EXCHANGE



06



U&I Logistics Northern and Southern of Vietnam are providing customers ...

Service
SEA & AIR FREIGHT INTERNATIONAL

“We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets”



SERVICE

CUSTOMS BROKER AGENT

(The Leading 3PL Provider in Vietnam)

U&I Logistics has been one of the first companies operating in the field of Customs broker agent in Vietnam since 1998, with a large number of staffs who have been well trained, professional and certified by General department of Vietnam Customs. Being the leading enterprise which uses e-customs declaration and applies IT to the online import-export activities management. We represent shippers to do customs procedures and clear over 25,000 customs declaration forms/year that is equivalent to 60,000 Teus.

U&I Logistics now owns the online data management system and uses professional supervisor management tool according to accurate, modern process, ensuring all of activities to be supervised closely and supporting customers to be able to check goods information anytime, anywhere.

U&I Logistics is deeply aware that the import-export activity is an important link in the supply chain of enterprises. Ensuring the process of customs procedures and customs clearance to be smoothly run is the element contributing in creating the competitive advantage for clients.

Customer only needs to sign a Customs broker agent contract to authorize us to conduct works relating to customs procedures and freight forwarding. After that, customer is able to totally have peace of mind to do other works, the customs clearance and freight forwarding were executed by U&I Logistics



“We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets”



SERVICE

INLAND TRUCKING (UNITRANS)

(Making Transportation Fast and Safe)

Inland trucking is an integral part of the logistics supply chain. At a certain level, it is impossible if any commodity goes through without the process of inland trucking. Therefore, Unitrans, a member of U&I Logistics, is a logical choice.

Owning a large number of standard road vehicles and the ability to mobilize transportation of our partners, we are rated as one of the leading transport providers in Vietnam. All of our vehicles are equipped GPS navigation systems and managed by IT. In addition, the transport and storage of cargoes achieved the C-TPAT (Customs – Trade Partnership Against Terrorism) – the security program led by U.S Customs and Border Protection (CBP) in order to build and improve the supply chains and the world security. This will make you completely feel peace because your cargoes are tracked in every minute, every second. We provide not only road transport but also other transport solutions such as project cargo transport, oversize and overweight cargo transport, inland waterway transport, rail and coastal transport.





SERVICE

WAREHOUSE SERVICES
(One – stop Warehouse Services)

U&I logistics is proud to be the enterprise that owns the largest bonded warehouse in Vietnam. With the total area of more than 200.000 m2 (equivalent to 2.200.000 square feet (Ft2)). Our warehouse system is invested according to international standards and eligible to store all kinds of dried goods under a strict and scientific management process. With high-standard architecture, infrastructure and equipment, **U&I logistics** warehouse system is able to meet any strictest demand of customer

WE SUPPLY ALL SOLUTIONS FOR WAREHOUSE MANAGEMENT AS

- Inventory control is performed precisely and closely by smart online warehouse management software. You can check the situation of your inventory anywhere, anytime just by a click.
- Gathering and distributing cargoes are very convenient and flexible.
- Consolidate goods from many different sources, including overseas import goods for exporting to the third country.
- Maximize storing space by the multi-tiered selective racking system which is versatile and maneuverable.
- Treat thoroughly incurred termites and mold with modern humidity control system and insect control.

WE SUPPORT CUSTOMER TO EASILY ACHIEVE C-TPAT

Support customer to easily achieve C-TPAT (Customs Trade Partnership Against Terrorism) of U.S. CBP (Customs and Border Protection) In addition, the infrastructure being properly built and equipped modern equipment, the scientific and close organization, together with the attached services always performing fully duties, warehouse activities have created the high credibility with customers. This is the reason why our warehouse system always works at full capacity, the volume of cargoes flowing through warehouses is regularly growing year by year, reaching nearly 60,000 Teus/year.

“We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets”





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SERVICE

CARGO CONSOLIDATION

In order to diversify services as well as create more and more choices for customers, U&I Southern and U&I Northern were born as an affirmation of the right and sustainable development strategy of U&I Logistics. U&I Southern and U&I Northern were founded with the core management who has over 20 years of experience in international freight operation. With the amount of more than 2,000 tons per year transported by airline, we commit to serve all your demands with the best service prices. U&I Southern in charge and supply services for the market in the South and U&I Southern and U&I Northern in charge and supply services for the market in the North and Central of Vietnam

Our partners are multinational companies with dealer network stretching worldwide. Our operation in international freight is proving step by step that we are one of the strongest Vietnamese brands in this field.



SERVICE

VIETNAM TRANSPORT EXCHANGE

(The Convergence of owners of goods and Transportation)

- Vtruck is an enterprise which is operating in transport business. Together with the online e-commerce and transport system between service hirers and transportation owners.

- Vtruck ensures the perfect combination by reasonable calculation of the price in other to serve interests of three parties: service hirers, transportation owners, and the last one is Vtruck.

- Vtruck provides service hirers with the cheap price, safety when ordering.

- Vtruck helps transportation owner to get many customers, transport goods conveniently and increase their income.

- Vtruck sets up transport system with faith, convenience and service speed. Besides, Vtruck also provides other services relating to transportation.

WHY DO YOU CHOOSE VTRUCK?

Faith:

- Service hirers can have peace of mind when working with Vtruck, they also need not to concern about elements such as: the place for hiring vehicles, the way to load and unload cargoes, how procedures are. They only need to know Vtruck.

- About transportation owners, they can also feel assured when being the forwarding partners of Vtruck, they have not to look for people who need to hire the services. For them, knowing Vtruck is enough.

Convenience:

- Convenience comes from two parties, service hirers get the simple procedure. Vehicles owners can transport goods without wasting fees thanks for customer system of Vtruck. The price is cheap because of professional and scientific management.

Speed:

- This is the indispensable element for any transport goods system.

- Our transport exchange at www.vietnamtrucking.vn (Vtruck) is the bridge to connect the transport demand and supply in nationwide. Vtruck is an online solution assisting vehicle owners in introducing their best vehicles and services with the most reasonable costs. Moreover, the enterprises which have cargoes transport demands also find out the best relevant transport suppliers easily. The difference of Vtruck is the ability to solve the current problem of very high cost of transport that one-way mode of transport has been causing. Vtruck is the first transport exchange in Vietnam being promulgated by the Ministry of Industry and Trade.

“We are proud to be the leading company in Vietnam specialized in providing logistics services to both domestic and international markets”





SERVICE

SEA & AIR FREIGHT INTERNATIONAL
(Professional international Freight)

U&I Logistics Northern and Southern of Vietnam are providing customers with simple and transparent business solutions for all their International freight and logistics requirements. With over 20 years experienced management in the freight business solutions in Vietnam for customers. Focused the businesses among China, Europe and US, we have grown to handle global logistics anywhere in the world.

Being endorsed by IATA, Chambers Of Commerce, and signed contract with several airlines such as VN, CI, KE, CX, and OZ etc, our team of professionals, with vast experience and skills, help to deliver a full range of air import/export cargoes with high quality services and solutions to the local clients and agents alike. Besides that, we have good relationship with a large amount of shipping lines such as Wanhai, Maersk, OOCL, Evergreen, Yangming, Cosco... that always offer us cost-effective rate. As a result, we currently are handling a volume of 100,000 TEUS/year, 4,000 tons/year.

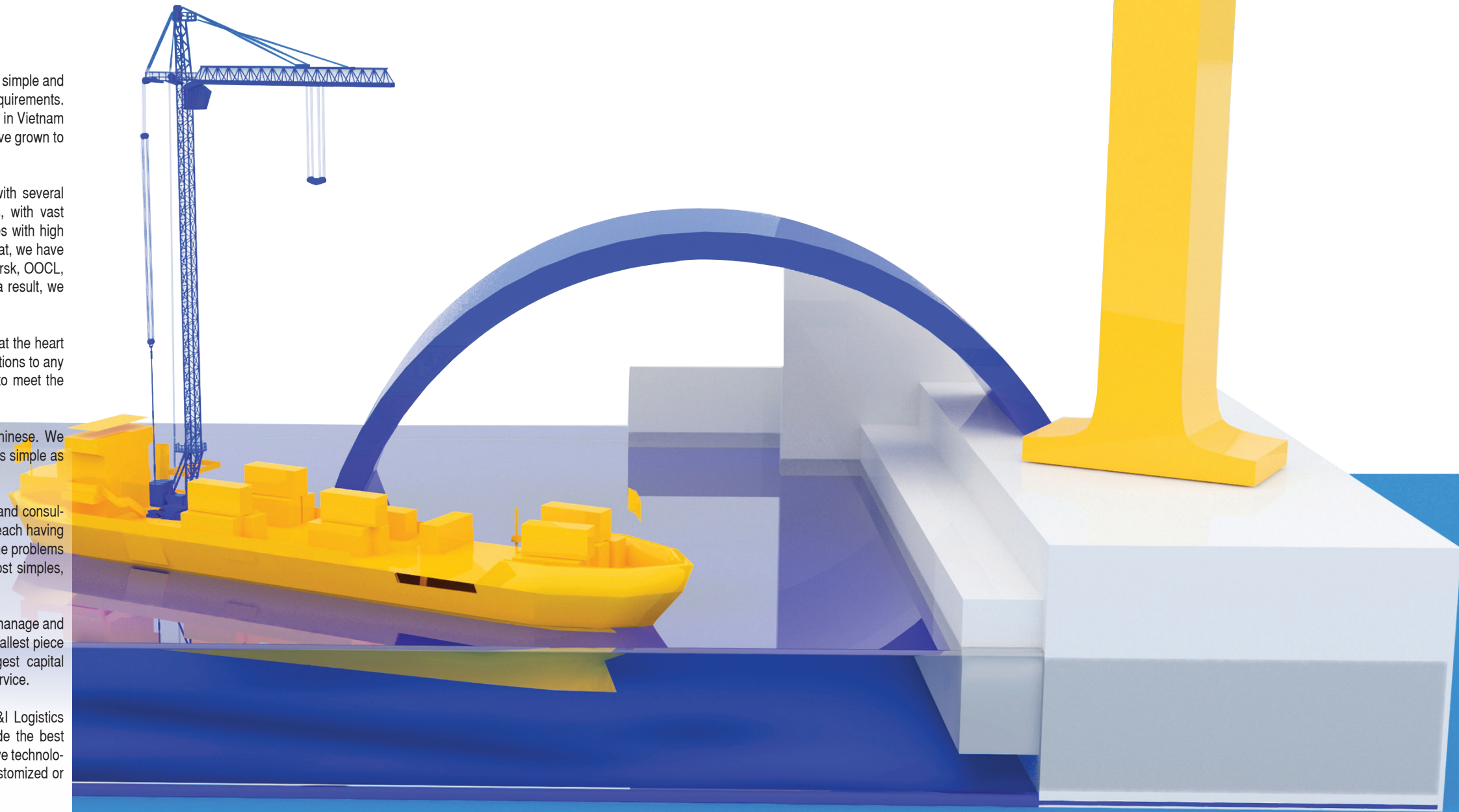
We are a dynamic company, where the customers' requirements are always at the heart of our business. Our aim is to provide the most cost efficient, trouble free solutions to any logistic requirement - where often we will negotiate a new service in order to meet the stringent demands of the customer.

As well as English, our friendly, customer focused staff can also speak Chinese. We believe in our people and our success comes from our people success - it's as simple as that.

We employ a highly experienced and very capable team of freight partners and consultants, each specializing within different geographic regions of the world, and each having very unique experience. With this in mind, our team completely understands the problems and risks of our customers, and will work closely with you to provide the most simples, global solutions to fit your supply chain and service requirements.

We provide a solution for any project, and no job is too small. We will design, manage and coordinate any project from the very outset - whether we are handling the smallest piece of freight, or project managing and coordinating the delivery of the largest capital equipment or multiple project cargo, we guarantee a seamless trouble free service.

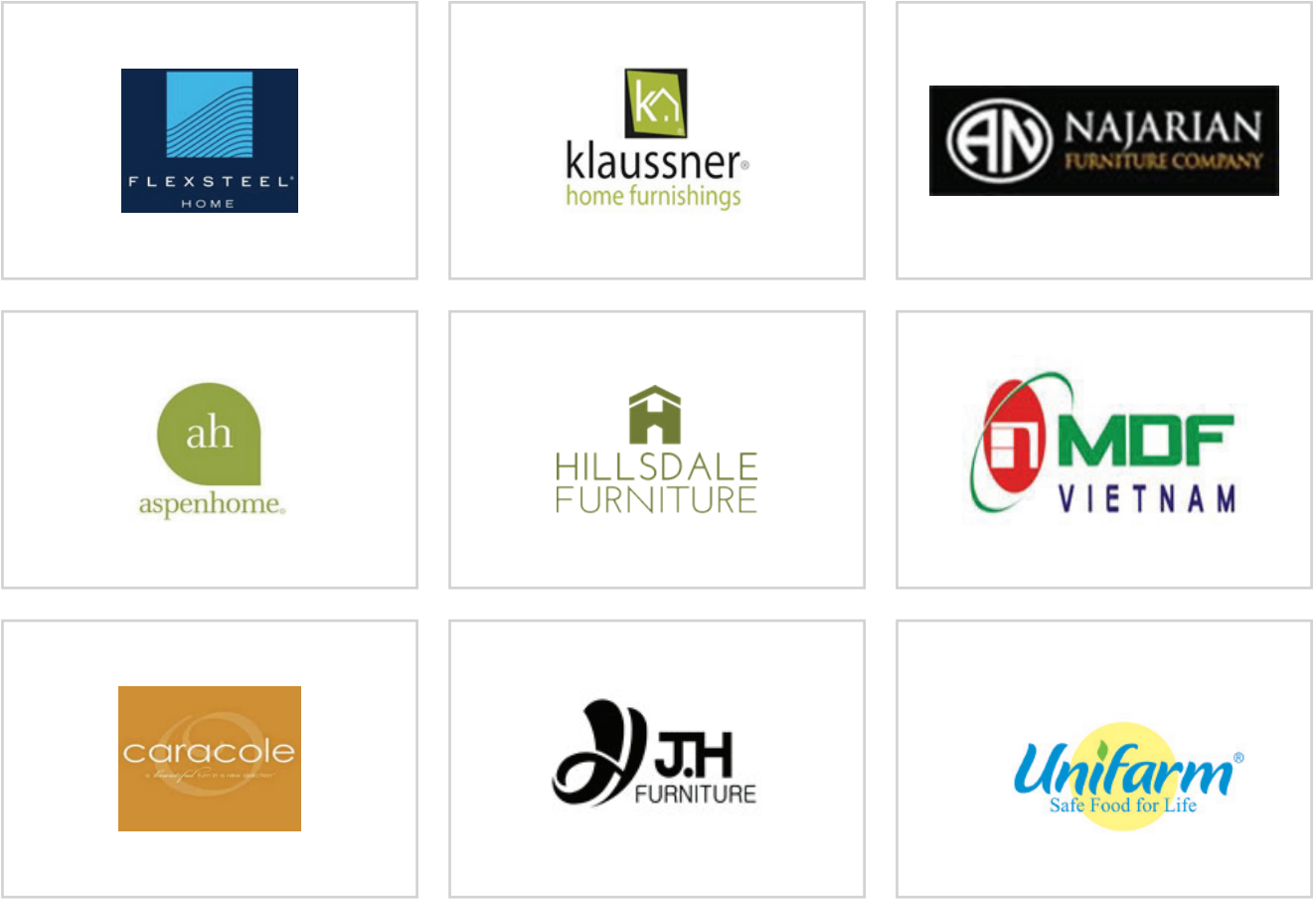
In addition, we are always aware that in order to survive and develop, U&I Logistics Northern and Southern have to keep improving itself day by day to provide the best services to its customers. We continue to invest in the latest and most innovative technology in the industry today, giving us the capability to offer you a completely customized or even be spoke solution.



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U&I LOGISTICS CORPORATION
STRATEGIC PARTNERS

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